

Terry MillerChief of Diversity and Strategic Development February 22, 2024



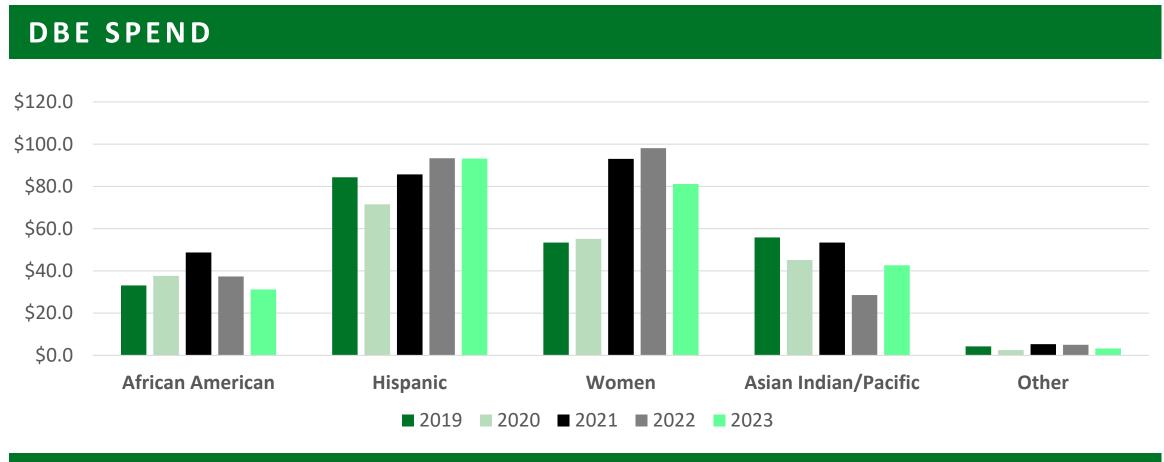




OVERALL PARTICIPATION

DBE SPEND PARTICIPATION

Construction and Professional Services 2019-2023 Spend*



2019: \$230.8M

2020: \$211.8M

2021: \$286.1M

2022: \$262.2M

2023: \$251.4M

Totals may not add due to rounding

** Other category includes Native American and male (Caucasian)

^{* =} UNAUDITED

CONSTRUCTION AND PROFESSIONAL SERVICES

2019-2023 Spend*

CONSTRUCTION SPEND								
	2019	2020	2021	2022	2023			
African	\$9.6M	\$8.9M	\$22.2M	\$11.2M	\$6.5M			
American	2.3%	1.6%	2.9%	1.6%	1.0%			
Hispanic	\$56.5M	\$48.0M	\$64.5M	\$69.1M	\$65.9M			
	13.8%	8.8%	8.5%	9.6%	9.9%			
Women	\$30.3M	\$39.1M	\$72.5M	\$81.5M	\$62.2M			
	7.4%	7.2%	9.5%	11.4%	9.4%			
Other	\$7.7M	\$7.5M	\$10.7M	\$7.7M	\$9.5M			
	1.9%	1.4%	1.4%	1.1%	1.4%			
DBE Subtotal	\$104.1M 25.4%	\$103.6M 18.9%	\$169.9M 22.3%	\$169.5M 23.6%	\$144.2M 21.7%			
Non-DBE	\$295.7M	\$433.4M	\$578.2M	\$538.9M	\$505.0M			
	72.2%	79.2%	76.0%	75.1%	76.1%			
Veteran	\$9.5M 2.3%	\$10.2M 1.9%	\$13.2M 1.7%	\$8.9M 1.3%	\$14.6M 2.2%			
TOTAL	\$409.3M	\$547.1M	\$761.3M	\$717.3M	\$663.8M			

^{**}Other category includes Asian Indian/Pacific, Native American and male (Caucasian)

PROFESSIONAL SERVICES SPEND								
	2019	2020	2021	2022	2023			
African American	\$23.5M 7.6%	\$28.6M 10.7%	\$26.4M 10.7%	\$26.1M 11.2%	\$24.7M 10.9%			
Hispanic	\$27.9M 9.1%	\$23.5M 8.8%	\$21.3M 8.6%	\$24.2M 10.3%	\$27.2M 12.0%			
Women	\$23.1M 7.5%	\$16.0M 6.0%	\$20.5M 8.3%	\$16.7M 7.1%	\$18.8M 8.3%			
Asian Indian/Pacific	\$52.0M 16.9%	\$40.0M 15.0%	\$47.6M 19.2%	\$24.8M 10.6%	\$35.9M 15.8%			
Other	\$0.2M 0.1%	\$57.6K 0.02%	\$0.5M 0.2%	\$0.9M 0.4%	\$0.4M 0.2%			
DBE Subtotal	\$126.6M 41.2%	\$108.2M 40.5%	\$116.2M 47.0%	\$92.7M 39.6%	\$107.2M 47.2%			
Non-DBE	\$173.7M 56.5%	\$152.2M 56.9%	\$120.8M 48.9%	\$132.8M 56.7%	\$111.0M 48.9%			
Veteran	\$7.3M 2.4%	\$6.9M 2.6%	\$10.2M 4.1%	\$8.6M 3.7%	\$8.9M 3.9%			
TOTAL	\$307.6M	\$267.3M	\$247.2M	\$234.1M	\$227.2M			

^{**}Other category includes Native American and male (Caucasian)

^{* =} UNAUDITED Totals may not add due to rounding

OVERALL BEP PARTICIPATION

2019-2023 BEP Spend*

GOODS AND SERVICES SPEND							
	2019	2020	2021	2022	2023		
African American	\$2.2M	\$1.0M	\$1.1M	\$2.9M	\$2.2M		
	2.3%	1.7%	1.2%	3.0%	2.4%		
Hispanic	\$5.2M	\$3.7M	\$4.6M	\$4.4M	\$4.6M		
	5.4%	5.9%	5.1%	4.6%	5.0%		
Women	\$5.5M	\$2.1M	\$5.3M	\$5.6M	\$8.2M		
	5.7%	3.3%	5.8%	5.8%	8.8%		
Asian Indian/Pacific	\$11.8M	\$6.2M	\$8.8M	\$10.9M	\$10.2M		
	12.2%	9.8%	9.8%	11.4%	11.0%		
Other	\$0.0 0.0%	\$0.0 0.0%	\$0.0 0.0%	\$0.0 0.0%	\$0.3 > 0.1%		
BEP Subtotal	\$24.7M	\$13.0M	\$19.8M	\$23.9M	\$25.3M		
	25.5%	20.7%	21.9%	24.9%	27.2%		
Non-BEP	\$71.6M	\$49.8M	\$69.0M	\$70.8M	\$67.1M		
	73.9%	79.1%	76.3%	73.9%	71.9%		
Veteran	\$0.6M	\$0.2M	\$1.6M	\$1.1M	\$0.9M		
	0.6%	0.2%	1.8%	1.1%	0.9%		
TOTAL	\$96.8M	\$63.0M	\$90.3M	\$95.7M	\$93.4M		

^{* =} UNAUDITED

Totals may not add due to rounding

^{**} Other category includes Native American and male (Caucasian)



PROGRAM UPDATES

DIVERSITY UPDATES

2023 Highlights through Q4

Partnering for Growth Program

- 12 Professional Service agreements approved
 - 3 Reverse agreements approved
- 5 construction agreement extensions approved
- More than \$884,000 in bid credits earned by mentors and protégé firms
- 4 new firms went from protégé to prime

Technical Assistance Program

- More than 300 clients received assistance
- Nearly 130 clients submitted bids/SOIs on Tollway work
- **Nearly 140** clients received a new certification
- Nearly \$30 million awarded in Tollway contracts to clients

Small Business Initiative

- Nearly 240 firms registered
- 15 SBI and SBSP contracts awarded worth more than \$23.5 million
- Nearly 60 bids submitted on small business contracts by 19 unique bidders
- More than 60% of bidders for SBI contracts are certified DBE or veteran-owned firms

NEARLY 80 TOTAL WORKFORCE HIRES IN 2023

Bid Credit Program – 39 hires

• \$1 million in bid credits earned

ConstructionWorks – 39 hires

- **5 hires** on Tollway contracts
- \$622,000 in bid credits earned



Presented on February 22, 2024



MEETINGS AND OUTREACH

BUILDING FOR SUCCESS WEBINAR SERIES

2023 Highlights

More Than 1,300 Attendees Across more than 20 Webinars in 2023

Previous Topics

- e-Ticketing
- Electrical Work
- Small Business Initiative
- Web-Based Program Management Control Systems
- Goods and Services
- Towing and Road Service
- Bid Credit Incentives
- Contract Compliance
- IDOT Statements of Interest
- Job Order Contracting Program

2024 Q1 Topics

- 2023 Year in DBE Participation
- Small Business Initiative updates
- Bid Credit Program
- Getting Certified as a Small Business
- Contract Compliance (English and Spanish)
- Writing Effective Statements of Interest

Presented on February 22, 2024

MEETINGS AND OUTREACH

Nearly 70 events hosted

- More than 20 webinars
- Nearly 30 Technical Assistance Program events
- Nearly 20 ConstructionWorks recruitment events
- Nearly 5 Emerging Technology trainings
- Disparity Study findings

Agency meetings to discuss Tollway DBE programs

City of Austin, Cook County, City of New Orleans, Metropolitan
 Water Reclamation District

Nearly 120 email blasts for Tollway opportunities

- Small Business Initiative solicitations
- Outreach events
- Webinars
- Job Order Contracting Program solicitations



LOOK AHEAD TO 2024

Goals

- Creating a pilot program for small businesses in Tollway construction
- Develop/launch new DBE Program tracking software
- Award ConstructionWorks contract
- Expand Emerging Technology initiatives

Expected 2024 Milestones

- 100th webinar
- \$2 million in bid credits awarded to protégé firms
- \$100 million in Small Business contracts awarded
- 250th Partnering For Growth agreement (construction and professional services)
- 250 firms enrolled in the Small Business Initiative
- 1,200th Bid Credit/Workforce hire



UPCOMING MEETINGS

Events

- February 29 Introduction to Asphalt Paving at the Illinois Tollway (with the Illinois Asphalt Paving Association)
- March 5 Job Order Contracting Program Networking Event (Roadway and Facilities)
- March 5-7 Axis CCTV Training Sessions
- March 18 Diversity Advisory Council Tollway Strategic/Capital Plan/Updates on legislation

Job Order Contracting - Small Business Initiative Outreach Plan (Dates TBD)

- Job Order Contracting Small Business Initiative Networking Event
- Technical Assistance Program provider training session
- Job Order Contracting Gordian Group training session
- Networking session in conjunction with the pre-proposal meeting
- Email alerts



QUARTERLY DIVERSITY VIDEO

Axis Communications CCTV Training





THANKYOU

